Purpose: To treat everyone like family, providing the peace of mind that comes from receiving extraordinary care close to home.
Quality Caring at Sharon Hospital

* Incentivized by CMS Values Based Purchasing Program (based on quality of care not the volume of services provided) “How well did you do?”
* Hospital Acquired Infections (Zero ICU CLABSI, CAUTI, Ventilator Associated Pneumonias)
* Patient Safety Program 75% reduction in patient falls
* 122 days since our last serious safety event (50% reduction from 2013) High Reliability Organization
* Overall rating of hospital Press Ganey 58th percentile overall region
* Birthing Suites OB Services 91st percentile nationally, 97th percentile region
* Hospitalist Program 24/7
* Palliative Care Program

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Affiliations & Certifications

- Tele-Neurology Yale New Haven Health System
- Primary Stroke Center Certification (Healthcare Facilities Accreditation Program)
- Breast Imaging Center of Excellence (American College of Radiology)
- Smilow Cancer Infusion Center at Sharon Hospital
- St. Francis Medical Group (Cardiology Physician Services)
- CCMC Pediatric EKG services
- St. Mary’s Pathology Services
- Northwestern Connecticut Community College ($125,000 Donation, ADN Students Clinical Rotations)

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Sharon Hospital Then

- 1990’s Hospital faced with substantial operating losses
  - Management Succession
  - Failed IT Conversion
  - Broken Revenue Cycle Processes
  - Other issues from “go it alone” status
- Technical Default of Debt in months leading to sale
- 3 choices (close the hospital, critical access or sell)
- 2000 Local Board decision to sell hospital via broad auction to all interested parties
- Decision to sell

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Sharon Hospital Then Cont. . .

- 2002 State’s first Private Tax Paying Hospital Conversion
- Thorough AG review & all conditions met post sale
- $19 million capital improvements committed to & delivered by new owner (New ED, OB, Radiology & infrastructure upgrades)
- Foundation for Community Health funded by the sale of Sharon Hospital $16 million
- Board of Trustees
Sharon Hospital Now

- Sharon Hospital celebrates 105 years of caring for our community
  December 2014
- $45 million in capital improvements over 12 years
- Energized by a growing medical staff
- Updated physical plant
- Debt free
- Excellent corporate citizens
- Governing Board & Advisory Board

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Our Community

* Quarterly community events, screenings & outreach
* Health & Wellness Concierge
* EMS Medical Control oversight with over 30 EMS squads
* Sole Community Hospital caring for patients & families in Northwest CT, NY & MA
* ACA Border Concerns related to exchange in NY/MA
* Sponsorships & Donations ($40k per year average)
* Annual Uncompensated Care ($3.9 mil YTD) (Self Pay Discounts, Bad Debt & Charity Care)
* Hospital pays approximately $3.83 million YTD in taxes (including property, state, federal, sales, & provider taxes)

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Our Employees & Medical Staff

- Largest employer in Northwest CT
- 412 Employees (including per diems) Full Time Staff 300 Employees
- 94 Nurses
- Average Tenure 8 years
- 37% Employees > 10 years & 13% Employees > 20 years
- 37% Nurses > 10 years & 18% Nurses > 20 years
- 212 Credentialed Medical Staff Members
- 76 Attending Medical Staff Members
Clinical Services at Sharon Hospital

* Emergency Department
* ICU & Med/Surg Units
* Senior Behavioral Health Unit
* Birthing Suites
* Surgical Services
* Outpatient Cardiology, Cardiac Rehab & Coumadin Clinic
* Smilow Infusion Outpatient Center
* Advanced Therapy (PT/OT/Speech)
* Wound Care Center (with HBO)
* Sleep Center
* Radiology & Laboratory Services
* Travel Clinic & Infectious Disease

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