Healthcare Reform in Connecticut

• Achievements...
  • Widespread adoption of the ACO or “shared savings program model”
  • More than 85% of Connecticut’s primary care community in ACO arrangement
  • SIM achievements
    • 180,000+ Medicaid beneficiaries in PCMH+ shared savings program
    • 1,000,000+ beneficiaries (all payer) attributed under shared savings arrangements
    • Commercial payers 60% aligned on Core Quality Measure Set
    • 125 practices achieved PCMH recognition through SIM
    • 5 provider organizations representing 735 PCPs and 414,174 attributed lives receiving Community and Clinical Integration Program support
    • 14 provider organizations and CBOs negotiating service agreements under Prevention Service Initiative
    • Implementation of information exchange and data analytic solutions underway
Healthcare Reform in Connecticut

• Limitations…
  • Primary care remains largely untransformed
  • Limited impact on total cost of care
  • Limited investments in preventing poor health and improving community health and wellbeing
Develop better community linkages

Aligned and Complementary Reforms
Connecticut’s augmented strategy to incentivize quality and prevention

Payer/provider focused delivery system and finance reforms intended to support better health care outcomes for attributed patients

Multi-sector investments that reward community partners that contribute to prevention outcomes for community members

Improve access to high-quality primary care
Health Enhancement Community Framework
Proposed Features

- HECs will be multi-sector collaboratives with formal governance structures operating in defined geographic areas that will improve community health, prevention, and health equity and reduce cost and cost trends for select health priorities.

- HECs will implement multiple, interrelated, and cross-sector strategies that address the root causes of poor health, health inequity, and preventable costs.

- HECs will operate in an economic environment that is sustainable, including through financing that rewards communities for prevention, health improvement, and the economic value they produce.
Primary Priorities Across HECs

- Improve Child Well-Being
- Increase Healthy Weight and Physical Fitness
- Improve Health Equity

HECs may also select additional priorities but the intent is to have a statewide focus.
HEC Proposed Health Priorities

HEC Child Well-Being Goal: Assuring safe, stable, nurturing relationships and environments*

HECs would implement interventions to prevent Adverse Childhood Experiences (ACEs) pre-birth to age 8 years and mitigate the impact of ACEs by increasing protective factors that build resilience. Interventions would target one or more ACEs, including:

- Physical, sexual, and emotional abuse
- Emotional and physical neglect
- Mental illness of a household member
- Problematic drinking or alcoholism of a household member
- Illegal street or prescription drug use by a household member
- Divorce or separation of a parent
- Violence in a household and/or in the community
- Incarceration of a household member

HECs may also implement interventions that address other types of trauma or distress such as poverty, food insecurity, poor nutrition, housing instability, or poor housing quality.

HEC interventions may focus on families, children, parents, and expectant parents.

* Source: CDC Essentials for Childhood
HEC Proposed Health Priorities

HEC Healthy Weight and Physical Fitness Goal: Assuring individuals and populations maintain a healthy or healthier body weight, engage in regular physical activity, and have equitable opportunities to do so.

Healthy weight and physical activity are defined as:*

- **Healthy Weight**: Maintaining a healthy body weight (based on CDC BMI guidelines**)
- **Physical Activity**: At least 150 to 300 minutes of moderate-intensity activity per week to prevent weight gain.

HECs would implement interventions to prevent overweight and obesity across the lifespan and the associated risks of developing serious health conditions. Interventions would target:

- Access to and consumption of healthy foods and beverages
- Access to safe physical activity space
- Reducing deterrents to healthy behaviors

* CDC
** [https://www.cdc.gov/obesity/adult/defining.html](https://www.cdc.gov/obesity/adult/defining.html); [https://www.cdc.gov/obesity/childhood/defining.html](https://www.cdc.gov/obesity/childhood/defining.html)
Proposed HEC Intervention Framework

HECs will select and implement interventions in these categories.

Policy Interventions:
Revising and/or enforcing existing policies or enacting new ones.

Cultural Norm Interventions:
Changing cultural norms for communities and organizations.

Programmatic Interventions:
Leveraging existing programs or filling gaps

Systems Interventions:
Using or improving existing systems or implementing new ones.
Geography
HEC Geographies: Proposed Elements and Process

• HECs will have defined geographies for which they are accountable.
• The State hopes to provisionally have 8-12 HECs and wants every geography in Connecticut included in an HEC.
• HEC geographies will be defined during an iterative State process.
  • The process will start by prospective HECs proposing geographies based on criteria defined by the State and providing rationale for their proposed geography.
Governance
HEC Governance

• HECs will need to have a formal governance structure with clearly defined decision-making roles, authorities, and processes.
  • Partner agreements, bylaws, backbone organization(s), contracts for specific services

• The governance structures will need to be effective within each HEC’s unique context (e.g., geographies, populations, partners, infrastructures) and be nimble enough to adapt if circumstances change.

• There will need to be a balance between “focus and flexibility” so that HECs can quickly progress from making governance structure decisions to identifying and implementing strategies.
Community Input and Engagement in HECs
Stakeholder and Community Input

• Proposed HEC framework is based on stakeholder and community input including:
  • Findings from the SIM Listening Sessions
  • Input from the community members to date
    • Community member engagement done by Reference Communities
    • A parent group affiliated with Clifford Beers Clinic in New Haven
  • Input from the Consumer Advisory Board co-chairs
  • Input from the Population Health Council
  • Input from the Healthcare Innovation Steering Committee (HISC)
  • Input from meetings with community advocates on the HISC
The Goals of the Process were to:

• Give the existing community collaboratives and their community members a voice in the design of the HECs
• Get recommendations that are reality-based and actionable in communities

Design Input from Community Collaboratives

• Reference Communities were also selected by the State through an RFP process to provide recommendations on the design of the HEC framework: Hartford, New London, Norwalk, and Waterbury
• Also presented and got input on the proposed framework with collaboratives in New Haven and Bridgeport
What we Heard: Proposed Community Member Engagement in HECs

• Given their unique and essential perspectives and insights about their communities, HECs’ success depends on the ongoing involvement of community members who make decisions about things that matter most to them.

• Guiding principle for community engagement should be “nothing for us without us.”

• Proposed definition of community members:
  • Community members are defined as people who live, learn, work, and worship in communities. For the purpose of community member involvement in HECs, community members should largely be people who are not leaders or staff of organizations or agencies.
Proposed Community Member Engagement in HECs

1. When HECs are being formed and as they operate, they will implement strategies to ensure that community members are driving or making decisions about what HECs are and do, such as:

• Directly involve community members in designing and making decisions about how assets and needs are assessed and used, how Health Enhancement Communities are structured, and evaluating success.

• Have multiple ways to make it easy for community members to provide input and make decisions, including working in community settings and after hours and providing transportation and child care.

• Provide support to community members to meaningfully engage, including staff support, training, and leadership development.

• Respond to and meaningfully use the input that community members provide.

• Have regular multi-directional communications that are easy-to-understand, in plain language, and in languages that communities speak and read.
Proposed Community Member Engagement in HECs

2. HEC structure will have locally owned and directed community organizing groups that will make decisions about and lead interventions in their communities.

• The community organizing groups will have ownership and decision-making authority on issues in their communities that are most important to them.

• They will get support from a governance group such as staffing, training, and easy-to-understand data.
Community Involvement: Potential Structure for Discussion

* Community Organizing Groups: Groups of community members that come together to organize the issues and interventions that matter most to them.
<table>
<thead>
<tr>
<th>What Community Members Said:</th>
<th>How it Influenced the HEC Framework:</th>
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<tbody>
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<td>Many community members said they were interested and enthusiastic about the priority areas: 1) Child well-being and 2) Healthy weight/physical fitness</td>
<td>This was a validation of the priorities in the draft framework.</td>
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| Many community members were eager to talk about what they think the root causes of poor health are in their communities and what should be done about them. Examples of root causes they talked about:  
  - Lack of or not enough family/social supports  
  - People existing on “survival income” not “living income”  
  - Parks, sidewalks, and streets that make it difficult to get healthy  
  - Housing instability and lack of access to affordable housing  
  - Lack of access to transportation | The draft framework has community organizing groups identifying root causes of poor health, what matters to them, and what they want to do about them and then leading interventions. |
| One community member said the State should define the geographies or be part of making the decisions otherwise it will take too long for collaboratives to decide. | This influenced the HEC and State process for defining geography together with some requirements. |
### Additional Community Input
More Examples of How Community Member Feedback Influenced the Health Enhancement Community Framework

<table>
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<td>A community member gave an example of a child who recently drowned to illustrate that you can’t just do one thing and think you are going to solve the problem (like try to hire more lifeguards). You have to implement several related things to solve the problem and use it as a way to make other things better, including addressing programs and policies in schools for more kids learn how to swim, create more employment opportunities for kids through becoming lifeguards, and challenging the cultural norm that says Black kids don’t swim.</td>
<td>This was a validation of the draft intervention framework, which included policy, systems, programs, and cultural norm interventions.</td>
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<tr>
<td>Some community members said that community members may not be accessing existing funding or resources because they aren’t aware of them or services weren’t coordinated coordination of services or easy to use.</td>
<td>The draft framework recommends using, linking, or improving what is already in place and not just adding new interventions.</td>
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Centralized Support
State Partnership for Health Enhancement

• Using Behavioral Health Partnership as a model, the draft framework describes establishing a multi-agency partnership, the State Partnership for Health Enhancement, to oversee and administer the HEC Initiative.

• The State Partnership would comprise multiple State agencies that have purviews that include child well-being and healthy weight and physical fitness.

• Agencies would support HECs in multiple ways. This includes:
  • Pursuing legislative and regulatory changes that will support HECs and enable the HEC Initiative
  • Enabling the provision of a centralized resource for technical assistance and other types of support as HECs form and implement interventions
  • Establishing an HEC Advisory Committee that would advise on the implementation and performance of the HEC Initiative
Proposed framework includes establishing a statewide committee that will advise the implementation and performance of the HEC Initiative, including:

- Progress of implementation
- Securing funding and financing
- Strategies and improvements for healthy equity, prevention benchmarks, and reducing costs
- Critical state and local policies

Will comprise representatives from each HEC, community members, and other key stakeholders

- Member categories and process for selection not yet determined

Committee precise scope and roles have to be further considered and decided
Financing
Proposed HEC Financing Approach

• Monetizing prevention is at the core of the HEC Initiative
• Will require a mix of:
  • **Near-term**, upfront funding in the first 5 years of implementation
  • Sustainable **long-term** sources of funds beyond 5 years
  • Assumption that near-term financing options will serve as a bridge to longer-term financing
  • Long-term financing will rely upon ongoing collaboration with health care purchasers such as Medicare, Medicaid, and potentially other payers.
• Pursuing multiple strategies
  • Multi-payer demonstration
  • Social finance options
HECs Financing Options

- Shared savings arrangements
- Pay for Success/Social Impact Bonds
- Outcomes Rate Cards

New Funds
- Debt and Equity
- Grants
- Tax Credits

Outcomes-Based Financing

Flexible Funds
- Braided Funds
- Blended Funds
- Wellness Trust
Longer-Term Financing

Outcomes Based-Financing: Reinvestment of Shared Savings

A critical component of securing long-term financing for HECs is developing prevention-oriented shared savings arrangements with Medicare, Medicaid, and potentially other payers

• Would complement the existing Medicare Shared Savings Program
• HECs will be measured on success with upstream prevention efforts through reduction in condition-specific prevalence trends
• Longer time horizon to demonstrate impact (5 to 10 years)
• Primary analysis suggests that reducing the prevalence of obesity among the Medicare population (age 65+) by approximately 5 percentage points over a 10-year period (2021 – 2030) could yield cumulative health care cost savings to Medicare of $1 billion or more.
Traditional Shared Savings Arrangement

Savings from Growth below Risk-Adjusted Cost Benchmark

- Actual Per-Capita Spend
- Risk-Adjusted Cost Benchmark
Savings from Community Health Improvements

Savings from Reduced Health Risk Relative to HCC Prevention Benchmark

—Health Risk Assumed Trend  —Health Risk Achieved Trend
Medicare Expenditure Savings

Preliminary analysis suggests that reducing the trend in obesity prevalence among the Medicare population (age 65+) over a 10-year period (2021 – 2030) could yield cumulative health care cost savings of $1 to $3 billion.
Discussion