Population = 734,860
Labor Force = 396,700
Jan. 2016 Unemployment Rate = 5.9%
Recovery Rate = 77.9%
- Peak Jan 2008 - 282,000
- Low Jan 2010 - 263,900
- January 2016 - 278,000
Customers Served - FY 14/15

- Total All Services = 17,293
  - Universal Services = 10,969
  - Individualized Services = 6,324
- Total Placed in Employment = 5,128
- Total # of Employers = 1,018
- Total Summer jobs = 1,239

Partial Wage Data to Date

<table>
<thead>
<tr>
<th>Served</th>
<th>Placed</th>
<th>Wage Earners Reported to Date</th>
<th>Annualized Earnings</th>
<th>Average Annual Earnings</th>
</tr>
</thead>
<tbody>
<tr>
<td>11,806</td>
<td>5,128</td>
<td>3,282</td>
<td>$94,312,620</td>
<td>$28,736</td>
</tr>
</tbody>
</table>
# Programs & Services

<table>
<thead>
<tr>
<th>Activity</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>One-Stop Career Center</td>
<td>Customer outreach, intake, assessment, case management, counseling, job development, work experience, job placement and retention services</td>
</tr>
<tr>
<td>Workshops</td>
<td>Short-term instruction on job search and related topics.</td>
</tr>
<tr>
<td>Skill Training</td>
<td>Customers select training programs from the state-approved list of vendor institutions.</td>
</tr>
<tr>
<td>On the Job Training</td>
<td>Individuals who are job-ready but lack specific occupational skills are candidates for OJT. Employers are reimbursed a percentage of the training wage.</td>
</tr>
<tr>
<td>Customized Training</td>
<td>Employer or consortium of employers design curriculum and agree to interview/hire successful graduates.</td>
</tr>
<tr>
<td>E-Learning</td>
<td>On-line instruction in a variety of occupational or job readiness topics.</td>
</tr>
<tr>
<td>Support Services</td>
<td>Assistance in the form of child care, transportation, uniforms, tools, books, etc. to enable a customer to succeed in training or in employment.</td>
</tr>
</tbody>
</table>
Performance Measures

Generally:

- Assigned by State and Federal Funding Sources
- Specific Performance-Based Contracts
- Fiscal & Programmatic Monitoring

Specifically:

- Entered Employment
- Employment Retention
- Median Earnings
- Credential Attainment
- Measurable Skills Gain
- Participation Rate
Workforce Alliance
Sources of Funding FY2014 - 2015

- Workforce Innovation & Opportunity Act, $7,247,912
- Jobs First, $3,604,429
- ACE Grant, $650,000
- Health & Life Sciences, $628,000
- Nat'l Emergency Grant, $820,000
- State Dept of ED, $34,500
- Rides to Work, $450,000
- Summer Youth, $1,359,379
- Step Up, $40,000
- H1-B Grant, $450,000
- Veterans, $33,800
- Sector Nat'l Emergency Grant, $39,000
- SNAP, $100,000
- American Job Center Grant, $250,000
- Middlesex CC, $10,000
- Ready to Work, $1,000,000
- Workforce Innovation & Opportunity Act, $7,247,912
- Total Budget: $16,717,020
Workforce Alliance Job Placements
FY 2013/2014

24% in the rest of the state outside the region
57% in other towns in 30 town region
19% in New Haven
## Competitive Grant Awards
### 2010 to 2015

<table>
<thead>
<tr>
<th>Grant</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technical Skills Grant</td>
<td>$4,900,000</td>
</tr>
<tr>
<td>Ready to Work</td>
<td>$5,500,000</td>
</tr>
<tr>
<td>Accelerating Connections to Employment</td>
<td>$1,800,000</td>
</tr>
<tr>
<td>Linking to Employment Activities</td>
<td>$500,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$12,700,000</strong></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>--------------------------------</td>
<td>-------</td>
</tr>
<tr>
<td><strong>Administration</strong></td>
<td></td>
</tr>
<tr>
<td>Salaries</td>
<td>$425,977</td>
</tr>
<tr>
<td>Fringe Benefits</td>
<td>166,893</td>
</tr>
<tr>
<td>General Expenses</td>
<td>619,481</td>
</tr>
<tr>
<td><strong>Total Administration</strong></td>
<td>1,212,351</td>
</tr>
<tr>
<td><strong>Program</strong></td>
<td></td>
</tr>
<tr>
<td>Salaries</td>
<td>$1,206,760</td>
</tr>
<tr>
<td>Fringe Benefits</td>
<td>478,812</td>
</tr>
<tr>
<td>General Expenses</td>
<td>1,152,900</td>
</tr>
<tr>
<td>One Stop Management Contract</td>
<td>3,911,000</td>
</tr>
<tr>
<td>Adult Training Programs</td>
<td>5,519,770</td>
</tr>
<tr>
<td>Youth Training</td>
<td>2,728,657</td>
</tr>
<tr>
<td>Support Services</td>
<td>506,771</td>
</tr>
<tr>
<td><strong>Total Program</strong></td>
<td>$15,504,670</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td>16,717,021</td>
</tr>
</tbody>
</table>
• 2003 - Ex-offenders Become a Regional Priority Population
• Developed Specific Program Design Emphasizing Issues Facing the Re-entry Population
• Four Dedicated Staff (AJC@NHCC adds three more)
• Secure Bonding
• Record Expungement
• Presentations in Prisons
1,567 Job Placements Through October 2015

FY 14/15
- 163 hired by 165 employers
- average wage = $11.39/hr.
- 15% women
- Top 5 Sectors
  - 16% construction
  - 20% food service
  - 15% manufacturing
  - 12% transportation/warehouse
  - 8% retail

Pre-release Program Will Increase Impact
American Job Center at the New Haven Correctional Center

Pre-Release

ORIENTATION

\[\downarrow\]

ASSESSMENT

\[\downarrow\]

WORKSHOPS

\[\downarrow\]

EMPLOYMENT PLAN

\[\downarrow\]

CASE MANAGEMENT

American Job Center

\[\rightarrow\]

JOBS DEVELOPMENT

CLASSROOM TRAINING

FRESH START RE-ENTRY CTRS

COMMUNITY PARTNERS

SUPPORT SERVICES

TRANSITIONAL WORK PROGRAM

\[\rightarrow\]

EMPLOYMENT
American Job Center at the New Haven Correctional Center

- Greater Engagement of Program Participants
- Increased Job Placements
- Increased Job Retention
- Less Recidivism
- Greater Collaboration with City & Regional Partners
Workforce Alliance
South Central CT Workforce Development Board

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