

STATE OF CONNECTICUT



*AUDITORS' REPORT
CENTRAL CONNECTICUT STATE UNIVERSITY
NATIONAL COLLEGIATE ATHLETIC ASSOCIATION
FOR THE FISCAL YEAR ENDED
JUNE 30, 2012*

AUDITORS OF PUBLIC ACCOUNTS
JOHN C. GERAGOSIAN ❖ ROBERT M. WARD

STATE OF CONNECTICUT



AUDITORS OF PUBLIC ACCOUNTS

State Capitol
210 Capitol Avenue
Hartford, Connecticut 06106-1559

JOHN C. GERAGOSIAN

ROBERT M. WARD

INDEPENDENT AUDITORS' REPORT ON THE APPLICATION OF AGREED-UPON PROCEDURES

Dr. John W. Miller, President
Central Connecticut State University

We have performed the procedures enumerated below, which were agreed to by you, solely to assist you in evaluating whether the accompanying Statement of Revenues and Expenses of Central Connecticut State University (CCSU) is in compliance with the National Collegiate Athletic Association (NCAA) Bylaw 3.2.4.16 for the fiscal year ended June 30, 2012. CCSU management is responsible for the Statement of Revenues and Expenses and the statement's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below, either for the purpose for which this report has been requested or for any other purpose.

Agreed-Upon Procedures Related to the Statement of Revenue and Expenses

The procedures that we performed and our findings are as follows:

- a. We obtained the Statement of Revenues and Expenses and the university's Capital Expenditure Survey detailing capitalized assets, additions, and improvements to facilities for the fiscal year ended June 30, 2012. We recalculated the addition of the amounts on the statement, vouched the amounts on the statement to management's worksheets, and vouched the amounts on management's worksheets to the university's general ledger on a test basis. We noted no material differences between the amounts in the general ledger and the amounts on the worksheets supporting the statement. We did, however, note some immaterial differences for which we made adjustments. We discussed the nature

of our adjustments with management and are satisfied that the adjustments are appropriate.

- b. We compared each major revenue and expense account to the previous year's amounts and obtained an understanding of any significant fluctuations. The differences between years appeared to be reasonable.
- c. We reviewed gift revenues. We vouched all such gifts to the university's accounting records for the 2011-2012 fiscal year and noted no exceptions.
- d. We reviewed organizational charts prepared by management. We reviewed the extent of documentation of accounting systems and procedures. We made certain inquiries of management regarding control consciousness, competence of personnel, and protection of records and equipment.

We made inquiries of management and non-management personnel to identify the potential for, or occurrence of, fraud or ethics violations.

Through our inquiries, we determined that the systems and procedures for accounting control and management's control consciousness are appropriate.

- e. We selected a sample of 25 cash receipts, totaling \$655,139, credited to accounts of the Intercollegiate Athletics Program. The test items included receipts from game guarantees, NCAA conference distributions, outside gifts, patents and royalties, program income, ticket sales, sales of goods, and miscellaneous revenues. We reviewed internal documentation for these receipts and also vouched the receipts to cashier remittance slips and bank deposit records. Our testing of receipts disclosed that each item in our sample was adequately supported and deposited.
- f. We selected a sample of 10 payroll expenditures, totaling \$83,029, and vouched these items to supporting documentation. All payroll expenditures in our sample were computed accurately and were properly authorized.
- g. We selected a sample of 15 expenditures, totaling \$132,306, and vouched these transactions to supporting documentation to determine whether they were properly authorized and recorded accurately. All payments tested were properly authorized and recorded accurately.
- h. We selected a separate sample of 10 travel-related expenditures, totaling \$34,707, and vouched these transactions to supporting documentation to determine that they were properly authorized and supported.

During our review of Athletics Department travel procedures, we noted that the travel policies for athletic team travel state that "rooms for team members and

employees traveling as part of the team party are to be provided at the lowest possible cost.” Our test of travel expenditures included lodging costs. In five instances involving out-of-state travel, there was no evidence that the Athletic Department obtained the lodging at the lowest possible cost.

Additionally, in seven instances of out-of-state team travel, the director of athletics did not approve the team travel list prior to travel. However, in these instances the senior associate director of athletics did approve the team travel party prior to travel.

- i. We reviewed expenditures made using Athletics Department purchasing cards. We selected two of the billing cycles and judgmentally selected five employees for review; the total of the expenditures in this sample was \$18,694. We tested for adherence to sound internal control procedures and compliance with state purchasing policies and CCSU purchasing card policies and procedures. We noted no exceptions with respect to internal control and compliance in the purchases tested.
- j. We reviewed grants-in-aid to student athletes by vouching totals on the Athletics Department’s grants-in-aid reconciliation to the appropriate supporting documentation to determine whether these reports were valid and complete. We selected a sample of ten students and tested the validity of their reported aid, book awards, and adjustments. We verified that a signed award letter supporting the award of the athletic grant was on file. No exceptions were noted as a result of applying these procedures.
- k. We reviewed the CCSU Foundation, Inc.’s audited financial statements and report to management regarding matters related to internal control. There were no recommendations related to the Intercollegiate Athletics Program in that report. We also obtained the foundation’s statement of revenues and expenses for the fiscal year ended June 30, 2012, related to the CCSU Intercollegiate Athletics Program. Amounts reported in that statement were vouched to the foundation’s accounting records, and no exceptions were noted.

We selected a sample of three receipts, totaling \$88,116, and three disbursements, totaling \$30,857, and vouched these transactions to foundation accounting records. We reviewed supporting documentation for validity and found that receipt and disbursement transactions were executed according to foundation policy.

We were not engaged to and did not conduct an examination, the objective of which would be the expression of an opinion on the compliance of the accompanying Statement of Revenues and Expenses of the Intercollegiate Athletics Program of Central Connecticut State University or on compliance with the bylaws and constitution of the National Collegiate Athletic Association and other laws and regulations applicable to the

University's Intercollegiate Athletics Program. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the president of the university, his designees, the Board of Regents, and authorized representatives of the NCAA, and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

We wish to express our appreciation for the courtesies and cooperation extended to our representatives by the personnel of Central Connecticut State University during the course of our examination.



John C. Geragosian
Auditor of Public Accounts



Robert M. Ward
Auditor of Public Accounts

August 29, 2013
State Capitol
Hartford, Connecticut

**Central Connecticut State University
Intercollegiate Athletics Program
Statement of Revenues and Expenses
For the Fiscal Year Ended June 30, 2012**

Revenues:	Football	Men's Basketball	Women's Basketball	All Other Men's Sports	All Other Women's Sports	Non-program Specific	2012 Total	2011 Total
NCAA Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 272,917	\$ 272,917	\$ 241,789
Outside Gifts (See note 3)	58,805	10,806	28,004	53,761	54,759	423,021	629,156	703,689
Game Guarantees	150,000	170,000	26,000	-	5,000	5,000	356,000	364,500
Ticket Sales	12,969	36,545	10,777	-	-	-	60,291	70,480
Fund Raising	-	-	-	-	-	2,834	2,834	1,566
Facility Rental	-	-	-	-	-	63,625	63,625	53,315
Camps and Clinics	-	-	-	930	8,924	-	9,854	8,648
Patents and Royalties	-	-	-	-	-	134,586	134,586	20,235
NEC Grants-in-aid	444	-	-	-	-	-	444	112,299
Event Entry Fees	-	-	-	14,300	950	-	15,250	13,804
Direct Institutional Support (See note 4)	-	-	-	-	-	9,286,739	9,286,739	9,365,680
Indirect Facilities Support (See note 5)	-	-	-	-	-	2,354,256	2,354,256	2,284,478
Miscellaneous Revenue	-	-	-	-	-	15,354	15,354	8,872
Total Operating Revenues	\$ 222,219	\$ 217,351	\$ 64,781	\$ 68,991	\$ 69,633	\$ 12,558,332	\$ 13,201,306	\$ 13,249,355
Expenses:								
Salaries, Wages, and Benefits	\$ 652,730	\$ 633,227	\$ 371,628	\$ 527,122	\$ 966,223	\$ 2,010,108	\$ 5,161,037	\$ 5,175,892
Contractual Services	37,470	34,829	28,688	16,512	29,117	225,183	371,800	198,877
Grants-In-Aid	-	-	-	-	-	3,526,184	3,526,184	3,318,138
Recruiting	25,059	47,466	46,844	7,505	30,374	-	157,247	130,912
Conferences	38,169	10,658	7,758	22,841	23,554	50,920	153,900	144,208
Team Travel	93,653	81,822	52,722	152,827	245,618	112,412	739,054	675,001
Marketing and Promotion	-	-	96	-	55	31,954	32,105	27,710
Memberships and Dues	60	540	640	1,243	2,570	43,654	48,707	46,525
Equipment, Uniforms, and Supplies	59,692	35,122	25,979	92,848	117,413	134,670	465,724	337,624
Insurance and Medical Services	-	-	-	-	-	33,752	33,752	52,126
Maintenance and Rental	-	480	288	-	-	7,501	8,269	15,942
Indirect Facilities Support	-	-	-	-	-	2,354,256	2,354,256	2,284,478
Other Operating Expenses	4,874	9,520	11,954	11,647	12,481	135,319	185,794	183,641
Total Operating Expenses	\$ 911,707	\$ 853,664	\$ 546,596	\$ 832,543	\$ 1,427,406	\$ 8,665,913	\$ 13,237,829	\$ 12,591,074
Excess (Deficiency) of Revenues Over (Under) Expenses	\$ (689,488)	\$ (636,313)	\$ (481,816)	\$ (763,552)	\$ (1,357,772)	\$ 3,892,419	\$ (36,522)	\$ 658,281

See accompanying notes to financial statement

Central Connecticut State University
Notes to the Statement of Revenues and Expenditures
Intercollegiate Athletics Programs
For the Fiscal Year Ended June 30, 2012

Note 1. BASIS OF PRESENTATION

The accompanying Central Connecticut State University (CCSU) Intercollegiate Athletics Program Statement of Revenues and Expenses for the fiscal year ended June 30, 2012, has been prepared on the accrual basis of accounting with the exception that financial aid expenses have not been reduced for scholarship allowances. The purpose of the statement is to present a summary of revenues and expenses of the Intercollegiate Athletics Program of the university consistent with NCAA Agreed-Upon Procedures Guidelines. The statement includes those intercollegiate athletics revenues and expenses made on behalf of the university's athletics programs by affiliated organizations. Because the statement presents only a selected portion of the activities of the university, it is not intended to, and does not, present either the financial position, changes in financial position, or cash flows for the year then ended. Revenues and expenses not directly identifiable to a specific sport are reported under the category Non-Program Specific.

Note 2. ALLOCATION AMONG SPORTS

The athletics programs reflected in the accompanying Statement of Revenues and Expenses under All Other Men's Sports include the following:

- Men's Track
- Men's Cross-Country
- Men's Golf
- Men's Soccer
- Men's Baseball

The athletics programs reflected in the accompanying Statement of Revenues and Expenses under All Other Women's Sports include the following:

- Women's Track
- Women's Cross-Country
- Women's Golf
- Women's Soccer
- Women's Lacrosse
- Women's Swimming

Women's Softball
Women's Volleyball
Women's Cheerleading

The activities reflected as Non-Program Specific include revenues and expenses for non-allocated fees and costs, such as maintenance and general administration, publicity, etc.

Note 3. OUTSIDE GIFTS

Outside gifts received by the Athletics Department during the fiscal years ended June 30, 2011 and 2012, totaled \$703,689 and \$629,156, respectively. Disbursements, cash and non-cash, from athletics accounts administered by the CCSU Foundation, Inc., totaling \$686,590 and \$621,743, respectively, are included in these amounts.

Note 4. DIRECT INSTITUTIONAL SUPPORT

Direct institutional support represents allocations by the university administration of general unrestricted funds for various athletics programs. The allocations were primarily used to fund the salaries of Athletics Department administrators, coaches, and other athletics program personnel.

Note 5. INDIRECT FACILITIES AND ADMINISTRATIVE SUPPORT

Indirect facilities and administrative support includes overhead and depreciation not charged directly to the Athletics Department. The amount of indirect facilities support allocated to the Athletics Department is based on the percentage of direct facilities support charged to the Athletics Department compared to the amount of such charges for the university as a whole.

Note 6. CAPITAL ASSETS

The estimated book value of the university's athletically-related property, plant, and equipment, net of depreciation, as of June 30, 2012, amounted to \$16,915,049 according to the university's Capital Expenditure Survey. Additions and improvements related to athletics facilities totaled \$3,432,124 during the fiscal year ended June 30, 2012. Capital assets are those valued at more than \$1,000 based on historical cost; assets are tagged upon acquisition. The university uses the straight-line method of depreciation; land, capitalized collections, library books, and construction in progress are not depreciated. Disposal of capital items is approved by the university's Property Control Unit.