

I support SB 127, direct sales of EVs. As a 25 year veteran of the automotive industry, I can tell you that Elon Musk's primary reason for selling directly is unequivocally valid: The dealer model and the men and women who occupy it simply do not know how to sell electric cars.

I can add that few salespeople know how or are even interested in selling technology -- just making the next sale.

SB 127 will speed adoption of EVs in CT and improve our air quality. CT residents are forced to travel out of state to buy their vehicles.

Allowing new forward-looking, environmentally-friendly companies into the state brings investment into the state.

The old dealer model is a hindrance to progress and belongs in the dustbin of history.

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