



Testimony of Diana Burckhart on Behalf of SunPower Corporation

Regarding

Raised Bill No. 951 – AAC Residential Solar Photovoltaic Systems Solicitations (Support With Modifications)

Senator Needleman, Representative Arconti, Senator Formica, Representative Ferraro, and members of the Joint Committee on Energy and Technology:

My name is Diana Burckhart, Manager of Market Policy and Strategy for SunPower Corporation. SunPower is a global technology company involved in every step of the solar system supply chain. SunPower has over 7,000 employees worldwide, the world's highest efficiency solar photovoltaic panel technology, growing development of solar plus storage projects, and an extensive national dealer network mostly consisting of locally-owned small businesses. In Connecticut, SunPower has 11 local companies in our dealer network, who develop and install residential and commercial projects, representing several hundred full-time workers in Connecticut. SunPower also has an operations facility in Newington that supports our residential business.

SunPower supports the intent of providing consumer protections for residential solar sales solicitations. Ensuring residential customers are properly educated and informed is of the utmost importance when they are investing in a PV system. We also recognize the need to guard against unscrupulous marketers and misrepresentation. However, we find the practical applications of the requirements in this bill to be confusing, overly broad and in some cases inapplicable to the residential solar industry.

SunPower recommends that the committee staff work with members of the industry to more finely tune the language of this proposed bill so that it may accomplish its intent. Our team remains available to assist in that process, and we look forward to creating a more effective piece of legislation in the end.

Sincerely,

Diana Burckhart
Manager of Market Policy and Strategy
SunPower Corporation
diana.burckhart@sunpower.com