

Sheldon Schake
NDB LLC
187 Ridge Rd
Wethersfield, CT 06109

To: HFD PRI Committee

Date: 7/20/2016

Subject: HFD/Brainard airport Study

Dear PRI Committee members,

My thoughts on the Brainard airport business study:

- I conduct a software consulting business based in CT and have customers throughout the northeast. Having Brainard available has been a big benefit to my business as I fly to customers directly and occasionally they fly to visit me.
- I hire software consultants/developers throughout the northeast – I have never calculated the tax benefit of my business to the state of CT, but my rough estimate is in the tens of thousands per year or more.
- Brainard is one of the reasons that I decided to remain in the state of CT, even though the state appears to be generally unfriendly to small/medium businesses of my size.
- Bradley is overly expensive and not structured to efficiently and inexpensively handle the general aviation community.
- Personally, I plan on moving my business and family out of CT in the event that Brainard closes. There will be no sensible business reason to remain in the state at that point.

Best regards,

Sheldon Schake