



# House of Representatives

General Assembly

**File No. 464**

February Session, 2016

Substitute House Bill No. 5573

*House of Representatives, April 5, 2016*

The Committee on Commerce reported through REP. PERONE of the 137th Dist., Chairperson of the Committee on the part of the House, that the substitute bill ought to pass.

***AN ACT CONCERNING AN EXTENSION OF THE FIRST FIVE PLUS PROGRAM.***

Be it enacted by the Senate and House of Representatives in General Assembly convened:

1 Section 1. Section 32-41 of the 2016 supplement to the general  
2 statutes is repealed and the following is substituted in lieu thereof  
3 (*Effective July 1, 2016*):

4 (a) (1) The Department of Economic and Community Development  
5 shall establish a first five plus program to encourage business  
6 expansion and job creation. As part of said program, the department  
7 may provide substantial financial assistance to up to [~~fifteen~~] twenty  
8 eligible business development projects by June 30, [~~2016~~] 2019.

9 (2) A business development project eligible for financial assistance  
10 under the first five plus program shall commit, in the manner  
11 prescribed by the Commissioner of Economic and Community  
12 Development, to (A) create not less than two hundred new jobs within  
13 twenty-four months from the date such application is approved; or (B)

14 invest not less than twenty-five million dollars and create not less than  
15 two hundred new jobs not later than five years after the date such  
16 application is approved.

17 (3) The Commissioner of Economic and Community Development  
18 may give preference to a business development project that (A)  
19 involves the relocation of an out-of-state or international manufacturer  
20 or corporate headquarters, (B) involves the relocation of jobs that are  
21 outside the United States to the state, [or] (C) is a redevelopment  
22 project [if] that the commissioner believes [such redevelopment  
23 project] will create jobs sooner than the schedule set forth in  
24 subdivision (2) of this subsection, (D) is located in a distressed  
25 municipality, as defined in section 32-9p, or (E) involves a targeted  
26 industry referenced in the economic development strategic plan for the  
27 state prepared pursuant to section 32-1o.

28 (4) The Commissioner of Economic and Community Development  
29 may, in awarding financial assistance to an eligible business  
30 development project, work with Connecticut Innovations,  
31 Incorporated, to secure financing for such project.

32 (5) The Commissioner of Economic and Community Development  
33 shall certify to the Governor for his or her approval that a business  
34 development project applicant has satisfied all the eligibility criteria in  
35 the program. Financial assistance awarded through the first five plus  
36 program shall be with the written consent of the Governor.

37 (b) Financial assistance for the first five plus program for eligible  
38 business development projects shall be exempt from the provisions of  
39 subsection (c) of section 32-223, section 32-462, subsection (q) of section  
40 32-9t and, at the commissioner's discretion, section 12-211a for the  
41 fiscal years ending June 30, 2012, June 30, 2013, June 30, 2014, June 30,  
42 2015, June 30, 2016, [and] June 30, 2017, June 30, 2018, June 30, 2019,  
43 and June 30, 2020.

44 (c) The commissioner may take such action as the commissioner  
45 deems necessary or appropriate to enforce such commitment,

46 including, but not limited to, establishing terms and conditions for the  
47 repayment of any financial assistance awarded pursuant to the  
48 provisions of this section.

49 (d) On or before September 1, 2013, January 1, 2014, September 1,  
50 2014, January 1, 2015, September 1, 2015, January 1, 2016, [and]  
51 September 1, 2016, January 1, 2017, September 1, 2017, January 1,  
52 2018, September 1, 2018, January 1, 2019, and September 1, 2019, the  
53 Commissioner of Economic and Community Development shall report  
54 in accordance with the provisions of section 11-4a to the joint standing  
55 committees of the General Assembly having cognizance of matters  
56 relating to commerce and finance, revenue and bonding on the projects  
57 funded through the first five plus program, the number of jobs created  
58 and the impact on the economy of this state.

59 (e) Notwithstanding the provisions of subsection (a) of this section,  
60 on or after July 1, 2016, the department shall not provide financial  
61 assistance to any additional business development project under this  
62 section until: (1) The commissioner submits a report, in accordance  
63 with the provisions of section 11-4a, to the joint standing committees of  
64 the General Assembly having cognizance of matters relating to  
65 commerce and finance that includes (A) the net rate of return to the  
66 state for the entire portfolio of the first five plus program, taking into  
67 account all loans that have been forgiven and all tax credits that have  
68 been allowed in accordance with this section, and (B) based on such  
69 net rate of return, a recommendation as to whether the first five plus  
70 program should continue; and (2) said joint standing committees vote,  
71 in concurrence, to approve such recommendation.

|   |              |       |
|---|--------------|-------|
| This act shall take effect as follows and shall amend the following sections: |              |       |
| Section 1   | July 1, 2016 | 32-4l |

**CE**      *Joint Favorable Subst.*

The following Fiscal Impact Statement and Bill Analysis are prepared for the benefit of the members of the General Assembly, solely for purposes of information, summarization and explanation and do not represent the intent of the General Assembly or either chamber thereof for any purpose. In general, fiscal impacts are based upon a variety of informational sources, including the analyst's professional knowledge. Whenever applicable, agency data is consulted as part of the analysis, however final products do not necessarily reflect an assessment from any specific department.

**OFA Fiscal Note**

**State Impact:**

| <b>Agency Affected</b> | <b>Fund-Effect</b>                      | <b>FY 17 \$</b> | <b>FY 18 \$</b> |
|------------------------|---|-----------------|-----------------|
| Treasurer, Debt Serv.  | GF - Acceleration of Debt Service Costs | Potential       | Potential       |

Note: GF=General Fund

**Municipal Impact:** None

**Explanation**

The bill expands the First Five program (1) from fifteen to twenty projects and (2) for three additional years. The bill also requires the Department of Economic and Community Development (DECD) to produce an analysis of the program on or after July 1, 2016 in order to implement this expansion.

It is anticipated that DECD will be able to produce the report with no additional resources. DECD routinely analyzes the impact to the state of various financial assistance projects and programs.

In the event that the committees of cognizance approve a recommendation from the report to continue the program, as required under the bill, DECD may provide substantial financial assistance to projects without legislative approval for proposed financial assistance amounts that exceed statutory limits.

Assuming that these projects would have received legislative approval for the amounts exceeding the statutory threshold, there is no fiscal impact. To the extent that a project or projects receive funding that would otherwise have been disapproved by the legislature, there

could be a potential impact to (1) the Manufacturing Assistance Act (MAA), a bond fund program, and (2) tax revenue associated with tax credits provided.<sup>1</sup>

The bill does not change General Obligation (GO) bond authorizations for MAA, which is the primary source of funding for loans and grants provided through the First Five program. Future General Fund debt service costs may be incurred sooner under the bill to the degree that the bill causes authorized GO bond funds to be expended more rapidly than they otherwise would have been. As of March 31<sup>st</sup>, the program has an unallocated bond balance of \$114.3 million.

***Background***

As of March 31<sup>st</sup>, thirteen companies are participating in the program, out of an available fifteen openings, for a total of up to \$256.6 million in assistance through loans and grants and up to \$115 million in tax credits. See the table at the end of this section for more details.

**First Five Program**

| <b>Company</b>               | <b>Total Assistance Available</b> | <b>Tax Credits</b> | <b>Loans/Grants (Bond Funded)</b> | <b>Bond Funds Allocated to Date</b> | <b>Remaining Allocation Anticipated</b> | <b>Jobs Retained</b> | <b>Jobs Created (max)<sup>1</sup></b> |
|------------------------------|-----------------------------------|--------------------|-----------------------------------|-------------------------------------|---|----------------------|---------------------------------------|
| CIGNA                        | 71,000,000                        | 50,000,000         | 21,000,000                        | 21,000,000                          | -                                       | 3,883                | 800                                   |
| NBC Sports                   | 26,000,000                        | -                  | 26,000,000                        | 26,000,000                          | -                                       | 116                  | 716                                   |
| ESPN                         | 10,000,000                        | 10,000,000         | -                                 | -                                   | -                                       | 3,872                | 200                                   |
| Sustainable Building Systems | 19,100,000                        | -                  | 19,100,000                        | 19,100,000                          | -                                       | -                    | 408                                   |
| CareCentrix                  | 24,000,000                        | -                  | 24,000,000                        | 18,800,000                          | 5,200,000                               | 213                  | 290                                   |

<sup>1</sup> Urban and Industrial Reinvestment Site (URA) Tax Credits are the primary tax credits awarded to First Five projects, though not exclusively so. The tax credit cap on the URA program is \$950 million, of which \$588 million has been granted as of October 2015.

|                               |                    |                    |                    |                    |                   |               |              |
|-------------------------------|--------------------|--------------------|--------------------|--------------------|-------------------|---------------|--------------|
| Alexion                       | 51,000,000         | 25,000,000         | 26,000,000         | 26,000,000         | -                 | 368           | 300          |
| Deloitte                      | 14,500,000         | -                  | 14,500,000         | 9,000,000          | 5,500,000         | 1,153         | 500          |
| Bridgewater Associates        | 52,000,000         | 30,000,000         | 22,000,000         | -                  | 22,000,000        | 1,402         | 750          |
| Charter Communications        | 8,500,000          | -                  | 8,500,000          | 8,500,000          | -                 | 260           | 300          |
| Navigators Group Inc.         | 11,500,000         | -                  | 11,500,000         | 11,500,000         | -                 | -             | 200          |
| Pitney Bowes                  | 27,000,000         | -                  | 16,000,000         | 16,000,000         | -                 | 1,600         | 200          |
| EDAC Technologies Corporation | 48,000,000         | -                  | 48,000,000         | 23,000,000         | 25,000,000        | 349           | 200          |
| Synchrony Bank                | 20,000,000         | -                  | 20,000,000         | 10,000,000         | 10,000,000        | 310           | 400          |
| <b>Total</b>                  | <b>382,600,000</b> | <b>115,000,000</b> | <b>256,600,000</b> | <b>188,900,000</b> | <b>67,700,000</b> | <b>13,526</b> | <b>5,264</b> |

<sup>1</sup>The minimum required job creation is 200 for all companies.

### ***The Out Years***

The bill extends the First Five program through June 30, 2019. No additional projects may participate in the program after this date. This limits the outyears impact to only those projects which are approved during the expanded timeframe permitted under the bill.

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**OLR Bill Analysis**

**sHB 5573**

***AN ACT CONCERNING AN EXTENSION OF THE FIRST FIVE PLUS PROGRAM.***

**SUMMARY:**

This bill extends the First Five Plus program's sunset date by three years, from June 30, 2016 to June 30, 2019, and increases the maximum number of business development projects the Department of Economic and Community Development (DECD) can fund under the program from 15 to 20. (The program has funded 13 projects since its inception in 2011.) The program combines financial assistance and tax incentives under existing programs for projects that create jobs and make capital investments within the law's timeframes (see BACKGROUND).

Although the bill extends the program's sunset date, it prohibits the DECD commissioner from funding additional First Five Plus projects after July 1, 2016 until certain tasks are completed: the commissioner must (1) determine the state's net rate of return on the value of financial assistance and tax incentives for all First Five projects and, based on that analysis, (2) recommend to the Commerce and Finance, Revenue and Bonding committees whether the state should continue the program. The commissioner cannot fund additional projects until those committees vote, in concurrence, to approve her recommendation.

The bill also allows the commissioner to give preference for First Five Plus assistance to more types of projects and makes technical changes conforming the program's biannual reporting requirements and periods during which the program is exempt from specified statutory requirements applicable to economic development funding.

EFFECTIVE DATE: July 1, 2016

**FINANCIAL ANALYSIS AND LEGISLATIVE REVIEW**

Beginning July 1, 2016, the bill prohibits the commissioner from funding any additional First Five Plus projects until certain actions are taken. The commissioner must submit a report to the Commerce and Finance, Revenue and Bonding committees analyzing the entire First Five Plus portfolio's net return on investment to the state. In calculating that return, the commissioner must include all loans she forgave and the tax credits she issued under the program. And, based on that analysis, she must recommend whether the program should be continued.

The committees must vote, in concurrence, whether to accept the commissioner's recommendation to continue before she can fund any additional projects.

**FIRST FIVE PLUS PREFERENCES**

The bill expands the types of projects to which the DECD commissioner may give preference for First Five Plus assistance to include those (1) located in the state's 25 distressed municipalities, which the commissioner annually determines based on social and economic criteria (see BACKGROUND) and (2) that are part of an industry that the state's strategic economic development plan targets for assistance. (The state's 2015 plan targets for priority investment health care, bioscience, insurance and financial services, advanced manufacturing, and digital media, tourism, and green technologies industries.)

Current law allows the commissioner to give preference to projects involving:

1. the relocation of an out-of-state or international manufacturer or corporate headquarters,
2. the relocation to Connecticut of jobs outside the U.S., and
3. redevelopment projects she believes will create jobs sooner than expected under the program's timeframes.

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**DEADLINE EXTENSIONS**

The bill makes conforming changes aligning certain expiration dates to the bill's extension of First Five Plus's sunset date. It extends, from FY 17 through FY 20, the time during which the commissioner can use Manufacturing Assistance Act Program funds to fund First Five Plus projects without adhering to its funding limits (i.e., up to 90% funding for projects in municipalities with enterprise zones (currently 17) and up to 50% in the other municipalities).

The bill extends, from FY 17 through FY 20, the time during which First Five Plus projects are exempt from the financial thresholds requiring legislative approval for large-scale economic development projects.

Lastly, the bill extends current law's biannual reporting requirements into 2019. Under the bill, the commissioner must submit reports to the Commerce and Finance, Revenue and Bonding committees twice a year, by January 1 and September 1 in 2017, 2018, and 2019.

**BACKGROUND*****First Five Plus Eligibility Criteria***

Projects qualify for First Five Plus assistance if they can (1) create at least 200 new jobs within 24 months after the commissioner approved assistance or (2) invest at least \$25 million and create at least 200 new jobs within five years after the commissioner approves the assistance.

***Distressed Municipalities***

The bill allows the commissioner to give preference for First Five Plus assistance to projects in the state's 25 distressed municipalities, which the DECD designates annually based on economic and social criteria. The most current designation is for 2015, and the distressed municipalities are Ansonia, Bridgeport, Bristol, Derby, East Hartford, Enfield, Griswold, Hartford, Killingly, Meriden, Naugatuck, New Britain, New Haven, New London, North Canaan, Norwich, Plymouth, Preston, Putnam, Sprague, Stafford, Torrington, Waterbury,

West Haven, and Windham.

**COMMITTEE ACTION**

Commerce Committee

Joint Favorable Substitute

Yea 16 Nay 4 (03/17/2016)