

1 TESTIMONY OF SPRAY FOAM POLYMERS TO THE CT GENERAL LAW COMMITTEE

2
3 CHAIRMAN BARAM, CHAIRMAN DOYLE

4 STATEMENT FOR THE RECORD

5 SUBMITTED TO THE CONNECTICUT GENERAL LAW COMMITTEE

6 STATE OF CONNECTICUT GENERAL ASSEMBLY

7 FEBRUARY 21, 2013

8 CHAIRMAN BARAM, CHAIRMAN DOYLE, MEMBERS OF THE GENERAL LAW COMMITTEE, FOR THE

9 RECORD MY NAME IS STEVE J. FORTIN FROM SPRAY FOAM POLYMERS, A SPRAY FOAM MANUFACTURER

10 BASED OUT OF NEW CANAAN CONNECTICUT WITH WAREHOUSES AND OFFICES IN WEST HAVEN,

11 WILTON AND NORWALK.

12 I AM SUBMITTING TESTIMONY ON HOUSE BILL 5908, AN ACT REQUIRING SAFETY AND CERTIFICATION

13 STANDARDS FOR THE SPRAY FOAM INSULATION INDUSTRY.

14 SPRAY FOAM POLYMERS IS A NATIONAL SPRAY FOAM MANUFACTURER OF INSULATION SPRAY FOAM

15 AND ROOFING SPRAY FOAM. SPRAY FOAM POLYMERS IS AN ACTIVE MEMBER OF SPRAY POLYURETHANE

16 FOAM ALLIANCE (SPFA) AND IS COMMITTED TO ITS CUSTOMERS/CONTRACTORS BY OFFERING

17 TRAINING AND SUPPORT AT NO COST.

18 THE SPRAY FOAM INDUSTRY HAS IMPROVED TREMENDOUSLY IN THE PAST FIVE YEARS WHEN IT COME

19 TO SAFETY, QUALITY OF PRODUCTS, TRAINING AVAILABILITY, EQUIPMENT AND METHODS OF

20 INSTALLATION. SPRAY FOAM HAS GAINED RECONGNITION AS THE PRODUCT OF CHOICE WHEN IT

21 COMES TO ENERGY CONSERVATION AND INSIDE QUALITY AIR CONTROL SINCE ENERGY EFFICIENCY

22 PROGRAMS HAVE BEEN ROLLED OUT IN MANY STATES AND TOWNS AROUND THE COUNTRY.

23 NOW THAT PEOPLE ARE MORE AWARE OF THEIR ENERGY CONSUMPTION, THEY ARE LOOKING FOR NEW

24 PRODUCTS TO IMPROVE THEIR HOMES OR BUILDINGS AND THEY ARE TURNING TO SPRAY FOAM

25 INSULATION AS THE MOST EFFECTIVE SOLUTION. AT THE SAME TIME, CONSUMERS ARE

26 BOMBARDED BY ALL KINDS OF MISINFORMATION ONLINE AND ON TELEVISION ABOUT OUR PRODUCTS
27 AND INDUSTRY, THAT IS WHY SPRAY FOAM POLYMERS SUPPORTS SPFA IN ITS
28 SPRAYFOAM PROFESSIONAL CERTIFICATION PROGRAM DEVELOPMENT.

29 WE ALSO UNDERSTAND THAT THE STATE OF CONNECTICUT WANTS TO PROTECT AND SERVE ITS
30 RESIDENTS, THAT IS WHY SPRAY FOAM POLYMERS IS READY TO WORK WITH THE STATE AND ANY PARTY
31 INVOLVE IN DEVELOPING A CONCIENCUS PROGRAM THAT WILL EFFECTIVELY PROVIDE GUIDELINES TO
32 IMPROVE OUR INDUSTRY STANDARDS WITHOUT MAKING IT PROHIBITELY DIFFICULT FOR SMALL
33 BUSINESSES TO USE OUR PRODUCTS IN A COMPETITIVE BUSINESS ENVIRONMENT.

34 AS FOR MYSELF I AM A PREVIOUS SMALL BUSINESS OWNER, I HAVE BEEN IN THE INSULATION
35 BUSINESS FOR MORE THAN SIX YEARS AND NOW WORKING AT SPRAY FOAM POLYMERS AS A
36 TECHNICAL AND TRAINING SUPERVISOR. I STRONGLY BELIEVE IN HEALTH AND SAFETY REQUIREMENT
37 FOR OUR INDUSTRY WITH A COMMON SENSE APPROCH TO ITS APPLICATION. I AM OSHA, LEAD
38 CERTIFIED AND POSSESS MY BUILDING PERFORMANCE INSTITUTE (BPI) CERTIFICATION. THESE
39 CERTIFICATIONS DO NOT PROVIDE A FOOL PROOF SYSTEM TO THE CONSUMERS' LOOKING TO HIRE A
40 CONTRACTOR, BUT IT PROVIDED AN INDICATION OF MY DEDICATION TO PROVIDE QUALITY
41 WORKMANSHIP TO MY CUSTOMERS. THAT IS WHY I SUPPORT TRAINING AND CERTIFICATIONS FOR ALL
42 OF OUR CONTRACTORS IN OUR INDUSTRY, BUT AT THE SAME TIME WE HAVE TO REALIZE THAT IT IS
43 ALSO THE RESPONSIBILITY OF THE CONSUMERS TO DO THEIR DILIGENT WORK ON HIRING THE RIGHT
44 CONTRACTOR FOR THEIR PROJECT.

45

46 WE LOOK FORWARD TO WORKING WITH YOU ON THIS SAFETY AND CERTIFICATION STANDARS FOR THE
47 SPRAY FOAM INDUSTRY IN THE STATE OF CONNECTICUT.

48

49 THANK YOU FOR YOUR TIME AND CONSIDERATION.