

Institute of Technology and Business Development

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February 21, 2013

State Senator Robert Duff, Co-Chair
State Representative Lonnie Reed, Co-Chair
Energy and Technology Committee
Room 3900, Legislative Office Building
Hartford, CT 06106

RE: HB 6402 An Act Modernizing the State's Telecommunications Laws

Dear Senator Duff & Representative Reed:

I am writing to encourage your support of HB 6402 An Act Modernizing the State's Telecommunications Laws.

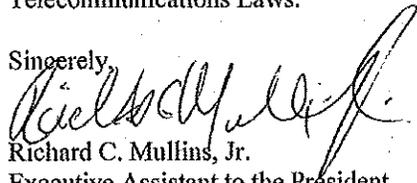
As the manager of the business incubator at Central Connecticut State University, I see every day how reliant business start-ups are on new technology. Through seeking funding, to positioning products and services, to advanced communications with vendors and customers, high speed access is the key to success.

Many times the successful launch of a product or service is dependent on speed to market and high-speed access is key. Capturing customers at the moment they want to buy is a new paradigm with the ubiquitous nature of wireless devices.

In order to remain competitive, Connecticut needs the best technological networks to retain existing businesses and attract new ones. In order to do so, the state needs to update its telecom laws so that phone providers can focus their energy and financial resources on building the networks of the 21st century.

Thanks you for your consideration and please support HB 6402, An Act Modernizing the State's Telecommunications Laws.

Sincerely,


Richard C. Mullins, Jr.
Executive Assistant to the President
Central Connecticut State University

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