

*Phonon Corporation  
90 Wollcott Rd  
Simsbury, CT 06070*

**Re: Innovative Technology Insertion (ITI) Program (Bill 1021)**

*3/6/2013*

My name is *Matt Garrett* and I am the *Vice President of Quality Assurance* of *Phonon Corporation*. I am writing in support of the proposed Innovative Technology Insertion (ITI) program; Bill 1021.

I can tell you without hesitation there are two key challenges impacting the growth of manufacturing in Connecticut; we need to continually adopt advanced technologies to stay competitive and we need a skilled workforce capable of effectively utilizing the advanced technology.

I am aware of two bills the Commerce Committee approved in prior sessions that have helped manufacturers conduct manufacturing process improvement projects to strengthen competitiveness of this important manufacturing sector. The proposed ITI will further strengthen our state's manufacturers by providing companies like mine access to advanced technology.

Globalization and economic trends have established an unfavorable climate for the maintenance and growth of local manufacturing industries. It is important for each of us to recognize this situation and act quickly to sustain our competitiveness. Successful economic development depends on activities like those fostered by ITI programs. Approving funding for the continuation of the Innovative Technology Insertion (ITI) program will help keep good technical jobs in Connecticut and demonstrate our commitment to economic growth in CT.

Sincerely,

*Matt Garrett, VPQA Phonon Corporation*