Testimony before the Human Services Committee - March 1, 2012 of
Paul Liistro, CEO and Owner of Manchester and Vernon Manors in Manchester and Vernon Connecticut **on Nursing Home Legislation:**

S.B. No. 233 (RAISED) AN ACT CONCERNING ADVANCE PAYMENTS TO NURSING FACILITIES FOR UNCOMPENSATED CARE; H.B. No. 5280 (RAISED) AN ACT ADJUSTING NURSING HOME RATES FOR PHYSICAL PLANT IMPROVEMENTS; and S.B. No. 30 AN ACT IMPLEMENTING PROVISIONS OF THE BUDGET CONCERNING HUMAN SERVICES.

Good morning Senator Musto, Representative Tercyak, and to the members of the Human Services Committee. I am Paul Liistro, CEO and Owner of Manchester and Vernon Manors in Manchester and Vernon Connecticut. Additionally, I am President of the CT Association of Health Care Facilities (CAHCF) which represents over 150 for profit and nonprofit skilled nursing facilities in the State. My family, for over 54 years, and our Association, for over 75 years, has been longstanding providers of short term rehabilitative care and long term chronic care. Our Association serves nearly 15,000 patients daily and employs nearly 20,000 people. Most importantly, our industry is the first line of skilled nursing care and rehab following discharge from a hospital. I am here this evening to ask for your consideration of three proposals being advanced by the Connecticut Association of Health Care Facilities (CAHCF).

No. 233 (RAISED) AN ACT CONCERNING ADVANCE PAYMENTS TO NURSING FACILITIES FOR UNCOMPENSATED CARE.

It may surprise you to know that my two facilities are owed nearly $1,000,000 for patients awaiting DSS approval for Medicaid. We stand in line, along with people applying for SNAP (formerly food stamps), home care providers, and hospitals waiting for applications to be processed in a timely many. In fact, on January 10, 2012, Legal Aid of New Haven sued DSS in Federal District Court for its untimely processing od Medicaid applications.

Connecticut nursing homes and their residents are harmed by excessive delays in the eligibility determination process. As Medicaid applicants residing in nursing homes await final disposition of their requests for state help, Connecticut nursing homes are simultaneously providing uncompensated care for periods of time often exceeding federal standard of promptness rules which generally are 45 to 90 days. Our membership routinely cares for hundreds of patients whose status is pending, **that is, not approved,** for DSS payments; a facility can be owed in excess of $500,000 or more; and generally, the approval process takes 9 months or more. That is like taking a car out for a test drive, and not returning it for 9 months. **Free care for 9 months**. DSS treats us like banks and not health care facilities. Our Association's estimate is that the industry is owed nearly $80,000,000 due to pending applications for Medicaid patients who are currently receiving care in our nursing centers.

We understand, applaud and encourage the DSS efforts to modernize its eligibility systems and for their commitment to hire badly-needed eligibility staff to address delays across the entire public and medical assistance spectrum. We also appreciate that DSS is considering a request for an overtime project to expedite delayed long term care Medicaid cases. My request is to consider and pass a law which will Advance Medicaid Payments to nursing homes. Our Association has submitted legislation entitled **No. 233 (RAISED) AN ACT CONCERNING ADVANCE PAYMENTS TO NURSING FACILITIES FOR UNCOMPENSATED CARE** to the Human Services Committee. Our proposal will only require an advance payment in situations where the delay exceeds ninety (90) days. By DSS's own admission, it eventually pays for nearly 95% of all Medicaid applications.

Not only are we affected, but our vendors are affected. We recently received a Pharmacy termination notice due to non-payment for a patient with a pending application.

Advanced payments are necessary.

H.B. No. 5280 (RAISED) AN ACT ADJUSTING NURSING HOME RATES FOR PHYSICAL PLANT IMPROVEMENTS

First, we are asking that the Human Services Committee take a strong position in support of a improving the quality of Connecticut nursing homes by supporting H.B. No. 5280 (RAISED) AN ACT ADJUSTING NURSING HOME RATES FOR PHYSICAL PLANT IMPROVEMENTS. This bill reverses the damaging freeze on fair rent property adjustment in Connecticut's nursing home rate setting rules which has been in place since 2009. It also allows recognition of investments in moveable equipment in the Medicaid rates. I hope that the midterm budget adjustment before the committee can be the opportunity to once again have a public policy in Connecticut which recognizes and encourages nursing home quality improvement in the Medicaid rate setting formula.

A focus on nursing home quality improvement has particular importance given the anticipated strong demand for high quality nursing home care on the horizon as Connecticut's aging population rises dramatically in the years ahead. This is the case even as the state moves further in the direction of rebalancing our long term care system. Connecticut's remarkable aging demographics help to explain why Connecticut nursing homes are 92% full, even with the explosive growth of assisted living and a range of home and community based options. While the state's policy to rightsize and rebalance the long term care system will create even more choice options, the data and trends are very clear that Connecticut will still need a strong and vibrant nursing home option.

Federal Medicaid rules allow for Medicaid rate-related federal reimbursement when nursing homes invest private dollars to improve and maintain the quality of their facilities in renovations, equipment upgrades and refurbishments. This is smart federal policy because it incents ongoing quality of nursing homes. Across the Nation, these federal Medicaid provisions, known in Connecticut as "Fair Rent" reimbursement, encourage improvements to nursing home physical plant from everything to the refurbishments of resident' rooms to full blown construction/renovations of outdated nursing facilities. We hope that encouraging nursing homes to improve their quality can once again be part of our state's Medicaid reimbursement policy.

Regrettably, a budgetary proposal included in 2009 froze Fair Rent reimbursement was and today remains our state's policy. As a consequence, the existing Medicaid rate-setting system creates a disincentive to improve and maintain the quality of a nursing home's infrastructure. This policy has damaged our sector's efforts at quality improvement, and this will continue to be the experience as our economy continues to struggle, nursing home quality improvement financing options are limited, and with significant federal Medicare reductions recently implemented and additional cuts proposed.

However, Connecticut nursing homes could improve their quality and play an important role in contractually employing a full range of tradesmen (architects, carpenters, plumbers, etc.) to design and construct vital improvements if the state's policy were reversed. The end result would be higher quality in Connecticut nursing homes and good paying jobs. Other important state policy goals would be advanced as well. For example, badly-needed green energy saving projects would be encouraged, and the state's goal of rebalancing its long term care system would be furthered if nursing homes are incented to convert triple and semi-private rooms to private rooms.

No upfront dollars are needed to inspire these nursing home quality improvement projects if fair rent reimbursement is available. Only facilities investing in improvements will be eligible for fair rent rate adjustments. In addition, nursing homes bear all the upfront expenses, however, fair rent reimbursement is an important consideration for lending institutions considering a nursing home renovations project. Moreover, the state amortized payback represents only a portion of the costs of the projects with the facility itself bearing the lion's share of costs. Finally, the fractional Medicaid rate reimbursement is later claimed for federal matching reimbursement. [Name of your facility (ies)] believes the benefits of quality improvement, jobs, economic stimulus with private funds, long term care rebalancing, and other benefits will far outweigh any state costs, especially when factoring federal Medicaid reimbursement.

Section 14 of S.B. No. 30 AN ACT IMPLEMENTING PROVISIONS OF THE BUDGET CONCERNING HUMAN SERVICES.

CAHCF Recommends Section 30 be Amended to Authorize Medication Technicians in Connecticut Nursing Homes

Finally, as the Human Services Committee deliberates on Governor Malloy's midterm budget implementation legislation (S.B. No. 30, Sec. 14) to authorize unlicensed caregivers to administer medications in home and community based settings, we are asking that you also consider the longstanding request of nursing homes to employ medication technicians to administer oral and topical prescription and nonprescription drugs. Under this proposal a medication technician employed by a nursing home must be supervised by a licensed nurse. The provision also requires the Commissioner of Public Health to adopt regulations to implement these new requirements, including requirements for training medication technicians. We believe that authorizing Medication Technicians, in the closely supervised nursing home environment, is a cost-effective approach to safe administration medicines. This can be accomplished by revising Section 14 of the bill to include Medication Technicians in the nursing home setting.

In closing, Connecticut nursing homes remain in a period of ongoing financial distress. Medicare reductions in 2012 represent as much as a 16% revenue cut in many Connecticut nursing homes and additional federal cuts are proposed. This follows a sustained period of nursing home receiverships, bankruptcies, closures, and Medicaid hardship rate relief requests. Today, the Medicaid funding shortfall is $19 below the cost of providing care to a Medicaid resident per day. This level of support does not correspond to the need for high quality care. There are 1 million baby boomers in Connecticut. There are 600,000 residents in Connecticut over the age of 60. Connecticut aging population is among the oldest in the Nation.

For these reasons, we urge the Human Services Committee to devote state resources to badly-needed nursing home quality improvement, address the harmful consequences of excessive delays in the Medicaid eligibility determination process, and authorize Medication Technicians in Connecticut nursing homes.

I would be happy to answer any questions you may have.