



**THE
GORDIAN
GROUP®**

DATE: MARCH 3, 2011

TO: CHAIRMEN AND MEMBERS OF THE COMMITTEE ON GOVERNMENT
ADMINISTRATION AND ELECTIONS

FROM: PAUL R. SCHREYER, NORTHEAST REGIONAL MANAGER
THE GORDIAN GROUP, INC.

SUBJECT: SENATE BILL NO. 1059, AN ACT IMPLEMENTING THE RECOMMENDATIONS OF THE
COMMISSION ON ENHANCING AGENCY OUTCOMES

For the last 15 years, I have assisted various public owners in the Northeast and across the country develop and implement successful Job Order Contracting programs.

Job Order Contracting puts in place local on-call contractors ready to perform a series of small, straightforward repair, maintenance, renovation, and replacement-in-kind projects at competitively bid prices.

My company has helped more than 175 large public owners develop and implement Job Order Contracting programs including the States of New York, Pennsylvania, Arizona, and Georgia, as well as the Capitol Region Council of Governments' EZIQC program. Recently, the States of Vermont, New Hampshire, Massachusetts, Ohio and Utah have decided to implement Job Order Contracting programs.

Last year over \$1.25 Billion in construction was completed in Job Order Contracting. And, because Job Order Contracting focuses on small, straightforward projects, the average project size was approximately \$35,000 to \$45,000. Most public owners must go through a complicated, time consuming design-bid-build process for each of these small projects. Job Order Contracting allows the owner to complete a substantial number of projects under a single competitively bid contract generating significant efficiency and saving substantial time and money. Using Job Order Contracting, the State will be able to start projects in weeks, instead of months, and save between 8% and 15% in costs.

Job Order Contracting was also awarded the prestigious Robin J. Zee Presidential Citation for Excellence and Outstanding Achievement by the National Institute of Governmental Purchasing.

Job Order Contracting will also increase participation by minority and women owned businesses, meet all competitive bidding requirements, and comply with Prevailing Wage Rate laws.

As a Job Order Contracting professional, and a Connecticut resident and taxpayer, I am encouraged to see that the State is considering using Job Order Contracting to achieve savings and gain efficiencies for its agencies (Section 297 of SB 1059).