



**SIXTH FLOOR  
CONSULTING GROUP**

18 March 2010

Government Administrations and Elections Committee  
Room 2200, Legislative Office Building  
Hartford, CT 06106

Dear Committee members:

I'm writing today in regards to Raised Bill No. 467. I'm unable to attend the hearing on Friday and am submitting this letter in opposition to Raised Bill No. 467 and ask that it be submitted for the record. I request that you kill this bill now.

Commissioner Marrella and the entire CT DEP staff have been recognized across the country and are to be commended for their utilization of "Lean" to eliminate waste in government and to improve the outcomes to their customers. Their "Lean Journey" is a fantastic success story and sets a benchmark for the other state departments/agencies and other states. Governor Rell has wisely used this success to challenge other state agencies to expand these Lean principles and deliver similar improvements via her Lean Initiative issued 01/31/2010.

The CT-DEP used leadership not legislation to make their Lean improvements. Let us indeed set the expectation that each state agency / Commissioner is accountable for delivering results similar to that of CT-DEP.

It looks like Raised Bill No. 467 is attempting to create a state monopoly on Lean Consulting services restricting these activities to ConnStep and the Department of Labor.

As a resident, taxpayer, and small business owner I am appalled. Raised Bill No. 467 begs the questions:

- 1) ConnSteps own website says: They are an organization that helps small and midsized manufacturing companies.
- 2) Their staff listing shows that only ten (10) of their twenty-five (25) staff or 40% actually deliver services. Is that Lean?
- 3) Is ConnStep and DOL volunteering their services without compensation?
- 4) Why the reporting requirement to the Secretary of OPM? Is that what made DEP successful? Do they have any "Lean" expertise?

I ask again that you kill Raised Bill No. 467

Regards,

Thomas G. Dzialo, CPIM  
President