



February 9, 2009

State of Connecticut General Assembly
Proposed Bill No. 5046
January Session, 2009

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Attn: Chairperson's Berger and LeBeau, Ranking Members, Representative Alberts and Senator Frantz

My name is Michael T. Jannetty and I am the co-owner of Janco Business Systems, Inc., located in Wolcott, CT, along with my brother, James J. Jannetty. I am here to testify in favor of House Bill No 5046 concerning the small contractor set aside program as it relates to micro businesses.

My business, Janco Business Systems, would be considered a micro business. We have expertise in selling and servicing color and black & white copiers, fax machines, printers and electronic white boards. We employ 11 people including my brother and myself. We are certified through the State of Connecticut through the Dept of Administrative Services for the Supplier Diversity Program as a registered Small Business Enterprise.

House Bill No. 5046 is extremely important to our ability to expand the business. We do not qualify as a minority owned business. I believe that a fair definition of a micro business is a firm that does 3 or 4 million dollars per year in sales. As a micro business I find it difficult to compete because the State of Connecticut extends their existing contract with their current supplier and they do not go back out to bid giving other competitors an opportunity for their business.

The State of Connecticut would benefit from an expansion in my business because I would not only have a need to hire more people but I would also have to train technicians and administration in various duties which would enhance not only the state's unemployment rate but also giving people an education in the fast pace technology age, a job and benefits.

I would like to thank the Commerce Committee for holding a public hearing on this concept and I will be available to answer any questions the committee may have.

Sincerely,

Michael T. Jannetty
President

